

BUSINESS INSURANCE®

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DATA & RANKINGS

LARGEST PROPERTY/CASUALTY WHOLESALERS

Ranked by 2018 wholesale premium volume from property/casualty placements*

Rank	Company/principal officer	2018 premium volume	Percent change	2018 gross revenues	Percent change	Percent surplus lines	PERCENTAGE OF TOTAL BUSINESS				Wholesale employees
							Underwriting manager	Wholesale broker	MGA	Lloyd's of London coverholder	
1	AmWINS Group Inc. Charlotte, North Carolina www.amwins.com Scott M. Purviance, CEO	\$12,271,694,703	15.1%	\$1,117,400,013	11.2%	65.7%	0%	70.7%	23.9%	5.4%	4,943
2	CRC Insurance Services Inc. Birmingham, Alabama www.crcgroupins.com Dave Obenauer, CEO	\$8,445,646,469	8.9%	\$961,336,000	(0.8%)	33.0%	2.0%	84.0%	13.0%	1.0%	3,301
3	Ryan Specialty Group LLC Chicago www.ryansg.com Patrick G. Ryan, founder/ chairman/CEO	\$7,102,000,000	24.0%	\$638,000,000	24.7%	70.0%	0%	78.0%	22.0%	0%	1,320
4	All Risks Ltd. Hunt Valley, Maryland www.allrisks.com Nicholas Cortezi, CEO	\$1,960,000,000	13.6%	\$188,000,000	13.3%	67.0%	5.0%	55.0%	35.0%	5.0%	860
5	Worldwide Facilities LLC Los Angeles www.wwfi.com Davis D. Moore, CEO	\$1,541,526,348	20.2%	\$143,382,247	26.4%	56.0%	25.0%	67.0%	6.0%	2.0%	698
6	U.S. Risk Insurance Group LLC Dallas www.usrisk.com Randall Goss, chairman/CEO	\$902,800,000	24.0%	\$81,600,000	29.9%	70.0%	0%	55.0%	33.0%	12.0%	N/A
7	Brown & Riding Insurance Services Inc. Los Angeles www.browndriding.com Chris Brown, chairman; Jeff Rodriguez, president/CEO	\$849,261,175	13.5%	\$66,673,638	11.4%	75.8%	0%	95.2%	3.8%	0.9%	209
8	JenCap Holdings LLC New York www.jencapholdings.com John Jennings, CEO	\$796,617,000	10.7%	\$77,000,000	13.7%	62.0%	0%	56.0%	41.0%	3.0%	425
9	ARC Excess & Surplus LLC Jericho, Florida www.arcbrokers.com Christopher Cavallaro, CEO	\$698,000,000	(0.6%)	\$64,000,000	1.6%	35.0%	9.0%	90.0%	1.0%	0%	190
10	Program Brokerage Corp. New York www.programbrokerage.com Paul Collins, president/CEO	\$393,750,000	4.3%	\$29,850,000	1.2%	26.4%	0%	56.5%	36.0%	7.5%	99

*Companies deriving more than 50% of their premium from wholesale brokerages; N/A = not available

Source: BI survey

